Make-A-Wish® Georgia 1775 The Exchange, Suite 200 Atlanta, GA 30339 (770) 916-WISH (9474), x 126 Fax: (770) 916-0222 georgia.wish.org



May 5, 2021



I hope this letter finds you well. In March of 2020, EMC chose to create hope for wish kids, and we are so grateful. Your generous support covered the cost of wishes that ushered in hope and strength along with fun and joy.

Enclosed, please find Make-A-Wish Georgia's grant proposal to the **EMC**. We are grateful for the opportunity to have our materials reviewed at the Board's next meeting and hope it will provide insight on how wishes are positively impacting families in your community. In addition to the application, please find the following supporting and required materials:

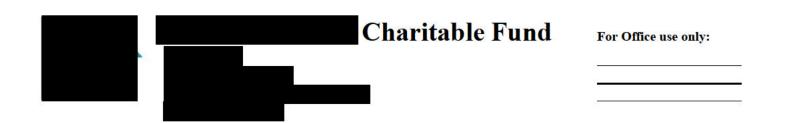
- *General Information*: Purpose and a brief history of the organization, mission statement, goals and objectives of the organization, and purpose/program of requested funds.
- *Budget and Effectiveness*: Project budget, program effectiveness, and statistics by county of individuals affected by organization in your area.
- *Operation, Financials, and References*: Previous grantee report, current operating budget, balance sheet and income statement, Board of Directors, IRS letter approving 501 (c) 3 status, and other financial documentation.

Should the board require any further information as they consider our application, I would be happy to answer any inquiries. Please contact me via phone at (770) 916-9474 x26. Thank you again for taking the time to learn more about wishes, and for your consideration of funding support.

Sincerely,

Jackíe

Jackie Beres Senior Director, Major Gifts and Individual Giving



## Agency / Organization Application

All attached sheets, including financial spreadsheets, must be completed.

Attach a copy of the exemption letter from the IRS (Form 501(c) 3) and audited financial statements for the last two years or tax <u>returns</u> for the last 2 years.

Applications will not be considered if information is not complete.

## Please submit NINE (9) copies of the complete application, including attachments

Agency / Organization N	Name Make-A-Wish Foundation	n of Georgia	
	1775 The Exchange SE, Suite 2		
City_Atlanta	State GA		_Zip30339-2016
Contact Person Jackie I		Title Senior D	irector, Major Gifts and Individual Giving
Contact Phone (day) 7		(night)	2
	s for Kids in Counties Served by	EMC	Amount \$10,000.00
			Maximum Grant is \$10,000
	sistance elsewhere? of assistance that you have applie		No vived that will be used on this project.
	<u>\$</u>		<u></u>
	\$		<u>\$</u>
	<u>\$</u>		<u></u>

Date: 5-5-21

### **Community Impact:**

Number of individuals, families and/or groups served by this organization/agency: Last fiscal year, we

served 243 wish kids and their families in communities across the state. In the 25 years

since our founding, we have brightened the lives of more than 8,000 kids in Georgia with a

once-in-a-lifetime wish experience to go, to have, to meet, to be, or to give. Because wishes affect wish

kids and their families, the direct impact of wishes granted always exceeds the total number of wishes.

In what county (s)? We serve children in the 159 counties in Georgia (including Baker, Doughtery, Mitchell and Worth).

### **Business References:**

Please give three references that are familiar with your organization. References may not be affiliated with Charitable Fund or Membership Corporation.

Name	Columbus City	Phone #
Name	Warner Robbins	Phone #
Name	Atlanta City	Phone #

The information contained in this statement is for the purpose of obtaining funding from Charitable Fund on behalf of the undersigned. Each undersigned understands that the information provided herein is used in deciding to grant funding, and each undersigned represents and warrants that the information provided is true and complete and that Charitable Fund may consider this statement as continuing to be true and correct until a written notice of a change is provided. Charitable Fund is authorized to make all inquiries deemed necessary to verify the accuracy of the statements made herein.

Agency/Organization Name	Authorized Signature	Date	
Make-A-Wish Foundation of Georgia		5-5-21	

# **Organization Information**: Describe organization and list board of directors or officers of organization (include addresses and phone numbers).

PLEASE SEE ATTACHED DOCUMENT

Make-A-Wish Georgia Board of Directors 2020-2021						
First Name	Last Name	Employer	Mailing Address	City	State Zip	Evening Phone
•						
-						
-						

**Grant Request:** Explain how funds will be used, and attach itemized costs of contract work and/or equipment needed. **Requirement:** Must submit two (2) estimates on labor and equipment required. This must be specific.

PLEASE SEE ATTACHED PROPOSAL NARRATIVE AND PROJECT BUDGET



## Wishes for Kids in Counties Served by

A Proposal to May 5, 2021 Foundation

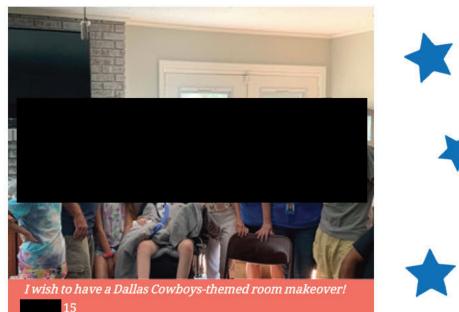
### 's Wish

Although his condition poses daily challenges, fifteen-year-old was able to focus on joy and fun that came with his wish day. Despite living in Dougherty County, one of sectors is a football team located four states away. The Dallas Cowboys became the heart and center of his truest wish.

wished for a shopping spree to make over his room. When his wish day arrived, he was excited to pick out blue and silver-themed room decorations, as well as a snow-cone machine, cotton candy machine, and a new television on which he can watch his favorite team. Being the selfless person he is, also purchased gifts for his family.

Now show is no oasis. Everyday, he has his favorite things to look at, play with, and plus fun treats, and these make every day just a little more fun! His mother shared the impact of his wish: "Show absolutely loves his snow cone machine. We really enjoyed this experience!"

Now has memories of support and joy from his wish day that will last a lifetime. This kind of hope is essential, now more than ever.



neuromuscu ar disorder

*Contact:* Jackie Beres Senior Director, Major Gifts & Individual Giving 770.916.9474 x126 | jberes@georgia.wish.org For wish families like **second**'s, the fulfillment of a child's heartfelt wish provides renewed hope, joy, and motivation to persevere through even the toughest days of a critical medical condition.

ÉMC

For this reason, we believe every child battling a critical illness deserves the advantage of a wish experience.

Last fiscal year, we granted 243 wishes to children in Georgia who contend with critical illnesses. With your help, we endeavor to make a difference in the lives of wish families like the swhen they need it most.

#### **Our Mission**

With the help of generous individual, corporate, and foundation supporters, Make-A-Wish Georgia creates lifechanging wishes for children with critical illnesses. Since our founding in 1995, more than 8,000 Georgia families have been impacted by the transformational power of a wish!

Research shows that children who have wishes granted can build the physical and emotional strength they need to fight a critical illness.

A wish also gives children renewed energy, brings families closer together and unites communities.

> 1775 The Exchange SE, Ste. 200 Atlanta, GA 30339 T: 770.916.9474 georgia.wish.org

#### The Wish Fulfillment Process

We meet families at a time when they are struggling with uncertain medical outcomes for their children.

Wish referrals may come from almost anyone-doctors, nurse practitioners, social workers or other health care professionals, parents, friends, neighbors, teachers, clergy or even the wish child him/herself.

Make-A-Wish Georgia works closely with medical professionals at pediatric facilities across the state to ensure that children who medically qualify are given the opportunity to receive a wish.

Once a child medically qualifies for a wish, the dreaming begins. Two local volunteers are assigned to every wish family to learn the child's one true wish.

## Wishes generally are one of these five types:

- I wish to go
- I wish to meet
- I wish to have
- I wish to be
- I wish to give

Once that wish is known, staff wish coordinators begin designing and curating an extraordinary wish experience that includes the entire wish family household.

On average, the multi-step wishgranting process takes 9-12 months from the time that a child is referred to the time that his/her wish is granted. Make-A-Wish Georgia takes care of all wish-related expenses and travel logistics so that families can be fully present in the moment during their child's actual wish experience.

The goal of the wish experience is for families to spend quality time together doing something fun, relaxing/exciting and memorable that takes focus off the wish child's illness.

#### The Need

To date, we have granted over 200 wishes during a worldwide pandemic, but some of our children chose to wait, 750 of them to be exact. These children's true heartfelt wish was to travel to Disney or New York or Hawaii, and they were willing and able to wait for us to make that dream come true.

While travel wishes, as well as wishes involving large crowds, are currently on hold, we remain dedicated to being a source of joy for wish kids and their families. Presently, we are granting wishes we know keep our families safe, such as wishes "to have." We also remain engaged with families awaiting their wish day and are continually discovering new ways to provide hope and joy in these difficult days. We are on the cusp of being able to grant the wishes on hold, but in order to do so, we need your help! As soon as it is safe to travel for these families, we will need to quickly grant all of the wishes that have been postponed due to the pandemic. We anticipate needing to grant a record-breaking 1000 wishes over the next two years, requiring \$1.5M of additional funding.

Currently, we have identified six (6) children from the multi-county area served by EMC who are waiting to receive wishes: one in Baker County, one in Dougherty County, three in Mitchell County, and one in Worth County. Half of these children have determined their heartfelt wish, while several more wish kids are still deciding on what their heartfelt wish will be.

We have always believed our purpose is to create hope through wishes; as COVID-19 elicits new challenges for our families, hope is more crucial than ever before. While it remains uncertain when we will be able to resume granting wishes involving travel or large gatherings, your support now will ensure that we will be ready to grant the wishes on hold and bring joy and hope to kids who need it the most.



*Other kids from the multi-county area served by Mitchell EMC are still deciding on what their heartfelt wish will be!* 







, **5** encephalopathy Mitchell Co. "It's an unsaid power that wish experiences give kids. These kids are living longer, they're living better, they're having more fun in their life. And it all started with one experience —their wish."

> Anup Patel, MD Nationwide Children's Hospital

#### **Timeline**

Except for rush wishes, which are always fulfilled as quickly as possible, families are informed that most wishes will be granted within 9-12 months. For children who wish to go, they can either postpone their wish until the pandemic is lifted or change their wish.

#### **Project Budget**

INCOME	CASH	<b>IN-KIND</b>	TOTAL
Foundation (requested)	\$10,000		\$10,000
Other Sources	\$15,816	\$25,653	\$41,469
TOTAL INCOME	\$25,816	\$25,653	\$51,469
EXPENSES			
Determined Wishes (3 wishes total)			
I Wish To Go			
to Disney World! (2 wishes)	\$7,308	\$15,276	\$22,584
to a domestic destination! (1 wish)	\$5,881	\$2,208	\$8,089
Subtotal Determined Wishes	\$13,189	\$17,484	\$30,673
Yet To Be Determined Wishes (3 wishes)	\$12,627	\$8,169	\$20,796
TOTAL WISH EXPENSES (6 wishes)	\$25,816	\$25,653	\$51,469

*Note*: Project Budget is based on six (6) wishes currently pending in Baker (1), Dougherty (1), Mitchell (3), and Worth (1) counties as of 5/5/2021. For the three (3) travel wishes that are "determined," projected wish cost is based on FY 2020 average cash and in-kind wish expenses by wish type. For the three (3) wishes that are "yet to be determined," wish cost is estimated based on FY 2021 Q2 projected average cash and in-kind wish expenses across all wish types.

*Other Sources*: Contributions not restricted (by a donor) to a particular geographic region support the organization's wish-granting efforts across the state including in EMC's multi-county service area. Fund raising for the wish-granting program is ongoing with appeals to local foundations, corporations and individuals.

#### Our Request

Will the Foundation consider a \$10,000 gift to help us fund components of multiple children's wish expenses during the funding period?

We anticipate that the cost to grant all six (6) of the current children's wishes when it is safe to do so is approximately \$51,469 (\$25,816 in cash costs plus \$25,653 in in-kind costs).

Your \$10,000 gift will be applied to wish family wish expenses, such as wish enhancements (e.g., props, costumes, wish theme-related materials, etc.) and wish celebrations. Then as soon as it is safe to do so, funds can be immediately directed to help cover the cost of wish expenses such as airfare, hotel accommodations, and the like.

In exchange for your gift, Make-A-Wish Georgia would look forward to sharing with the foundation the children's wishes you helped to make possible. This includes any wish photos and/or family testimonials shared with us by families following their completed wish experience.

#### Benefits of a Wish Experience

While we've long known anecdotally that a wish can play an important role in a child's emotional and physical journey back to health, emerging scientific studies confirm a positive correlation between wishes and improved health outcomes. In a first-of-its-kind study. Nationwide Children's Hospital examined qualify of life and health care utilization among 992 pediatric patients evaluated between 2001 and 2016. The study consisted of one group who received a wish and a control group who did not. Patients in the study had critical illnesses across disease categories, including 44.8% with cancer. Dr. Anup Patel, the study's principal investigator, found that children who were granted a wish were more likely to have better health outcomes, including fewer unplanned hospital and emergency department visits. Wishes also helped build care compliance. These findings open the door to possible medical (and financial) benefits should wishes one day become part of the treatment protocol for all children battling a critical illness. A considerable body of research already demonstrates that children can and do benefit from participating in interventions that reduce the feelings of hopelessness associated with fighting a critical illness. By supporting wishes, you will be helping us extend the benefits of a wish experience to the kids who need it most.

#### **Evaluation & Outcomes**

To ensure that the wish process is a positive experience for everyone involved, we survey wish families within 30 days of their child's completed wish. The survey is designed to elicit qualitative and quantitative feedback on every aspect of the wish experience from the planning process through fulfillment of the wish. Our goal is always not just to meet, but to exceed, the wish child's wildest expectations. We also evaluate program success by the total number of wishes we're able to grant each year relative to our annual impact goal.

Based on previous surveys, we know a wish has the power to improve physical and mental health, not only for a wish kid, but also for their family. 89% of medical professionals believe a wish experience can positively influence a child's health and 71% of surviving wish kids state that their wish experience contributed to saving their lives. Additionally, 98% of parents agreed that the wish generated a sense of hope, an improved outlook, and enhanced the mental and emotional health of their child.

#### **Capacity to Carry Out Program**

In Georgia, 400+ trained volunteers statewide, an active Board of Directors, and 30+ passionate staff members support the fulfillment of our mission. Make-A-Wish Georgia has built solid working relationships with the medical community across the state, acknowledging that these relationships are essential to reaching medically eligible children. The chapter works to ensure that our funding sources are diversified to reduce financial risk and ensure program sustainability. As responsible stewards, we strive to keep administrative and fundraising costs to a minimum so that the majority of every donor dollar goes directly towards wish granting.

#### Program Purpose

We are committed to bringing these wishes to life because every child deserves a moment that changes everything. Join our mission today by helping us make every wish come true. Together, we will continue to be a light of hope throughout this crisis... and beyond!



Wishes have a tremendous impact. It's an opportunity, not only for the child but also the family, to help them escape from the day-to-day impact of the child's condition and medical problems. These experiences are something the family will take with them the rest of their lives.

> PHILIP THRUSH, MD PEDIATRIC CARDIOLOGY, LURIE CHILDREN'S HOSPITAL AND MEMBER OF MAKE-A-WISH MEDICAL ADVISORY COUNCIL

#### **Previous Disbursements:**

Have you received disbursements from this organization before? X Yes No

If yes, please complete the information below and list ALL dates and disbursements:

Year	2020	2019	2006	2003		
Amount	\$2,500	\$2,000	\$2,500	\$2,500		

Give a detail of how the money was disbursed:

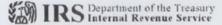
2003 & 2006: general operating funds

2019: program grant to fund wishes in counties served by	EMC. We granted (2) wishes to
children in Dougherty County in 2019 (total cost of \$18,811.58). B	oth children wished to go to

Disney World. Total wish expenses included \$5,532.01 in cash costs plus \$13,279.57 in in-kind costs.

2020: program grant was used to fund wishes in counties served by EMC. We granted a wish

to a child from Dougherty county; the wish expenses for this wish totaled \$4,139.18 (all cash costs, no in-kind).



OGDEN UT 84201-0038



#### MAKE-A-WISH FOUNDATION OF GEORGIA



Dear Taxpayer:

This is in response to your request of Mar. 17, 2008, regarding your tax-exempt status.

Our records indicate that a determination letter was issued in June 1995, that recognized you as exempt from Federal income tax, and discloses that you are currently exempt under section 501(c)(03) of the Internal Revenue Code.

Our records also indicate you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

If you have any questions, please call us at the telephone number shown in the heading of this letter.

Sincerely yours,

Maureen Green Operations Manager, Collection

IRS Department of the Treasury

OGDEN UT 84201-0046

#### MAKE-A-WISH FOUNDATION OF GEORGIA



Dear Taxpayer:

Thank you for your Form 990.

We have changed the name on your account as requested. The number shown above is valid for use on all tax documents.

If you need forms, schedules, or publications, you may get them by visiting the IRS website at www.irs.gov or by calling toll-free at 1-800-TAX-FORM (1-800-829-3676).

If you have any questions, please call us toll free at 1-877-829-5500.

If you prefer, you may write to us at the address shown at the top of the first page of this letter.

)\_\_\_\_\_

Whenever you write, please include this letter and, in the spaces below, give us your telephone number with the hours we can reach you. Also, you may want to keep a copy of this letter for your records.

Telephone Number (

Hours\_\_\_\_\_

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Sincerely yours,

- Heild Bromorn

Sheila Bronson Dept. Manager, Code & Edit/Entity 3

Enclosure(s): Copy of this letter

## Budgeted P&L - Fiscal Year 2020 % Total September October November December January February March April May June July August Annual Rev Ľ P P ₽ P -

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Make-A-Wish Foundation of Georgia

#### MAKE-A-WISH FOUNDATION® OF GEORGIA STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2020

